LAUSD Division of Adult and Career Education

Career Technical Education (CTE) Course Outline

Course Title:	Microcomputer Applications/1: Word Processing
Course Number:	75-35-82
Date:	July 2024
Industry Sector:	Business and Finance
Pathway:	Business Management
CBEDS Title:	Business Technology
CBEDS Code:	4623
Credits:	5

Hours:	Total
	90

Course Description:

This competency-based course is the first in a sequence of five courses designed for computer operation. It provides students with technical instruction and practical experience in basic computer operation. It includes an introduction, safety and ergonomics, computer ethics and security, computer hardware and media storage, computer software, operating systems, and virus protection, word processing introduction, file management, the Internet, editing, formatting, graphics, borders, and shading, themes, styles, and templates, tables, citations and references, mail merge, and employability skills and resume preparation. The competencies in this course are aligned with the California High School Academic Content Standards and the California Career Technical Education Model Curriculum Standards.

Prerequisites:	A minimum reading level of 6.0 as measured by the CASAS GOAL Test. Successful completion of Typist: Keyboarding (71-50-88) and Computer Essentials (75-50-70) courses.
NOTE:	For Perkins purposes this course has been designated as an introductory course. This course cannot be repeated once a student receives a Certificate of Completion.
A-G Approval	N/A
Methods of Instruction:	Lectures and discussion, demonstrations, student hands-on practice, individualized instruction, critical thinking and listening skills, and peer teaching and cooperative learning.
Student Evaluation:	Summative: End of section assessments
Industry Certification:	N/A
Recommended Texts:	Fehl, Alec, Scott, Alex; Linford, Ben; Ewell, Ian. <u>Building a</u> <u>Foundation with Microsoft Office 2021 & 365</u> . Labyrinth Learning, 2022.
	Freund, Steven M.; Hoisington, Corinne; Last, Mary Z.; Pratt, Philip J.; Sebok, Susan L.; Vermaat, Misty E. <u>Shelly Cashman Series</u> <u>Microsoft Office 365 & Office 2021: Introductory, 1st Edition</u> , Cengage Learning, 2021.
	Nielsen, Joyce J.; Weixel, Suzanne; Wempen, Faith. <u>Learning</u> <u>Microsoft Office 365 Level 1, 2022</u> , Pearson, 2022.
Link to Resource Folder	https://bit.ly/microcompapp]resources Access to: Employer Advisory Board members, Employment Development Department, LAUSD Responsible Use Policy, and CDE Model Curriculum Standards for Business and Finance.

Approved by: Renny L. Neyra, Executive Director

COMPETENCY AREAS AND STATEMENTS	MINIMAL COMPETENCIES	STANDARDS
<section-header>A. INTRODUCTION Identify skills required, equipment and materials used, classroom procedures, and available job opportunities.</section-header>	 Describe the scope and purpose of the course. Describe classroom policies and procedures. Describe the importance of prioritizing work. Discuss, identify, research, and compare the different career paths, occupations, employment outlook, career advancements, and their impact on the business and finance industry sector. Discuss the opportunities available for promoting gender equity and the representation of non-traditional populations. Explain and recognize the importance of ethical behavior, responsibility, teamwork, respecting individual and cultural differences, and diversity in the workplace. Describe the duties and job roles as they apply to the Business and Finance industry sector. 	Career Ready Practice: 1, 2, 3, 4, 7, 8, 9, 11 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5 Career Planning & Management: 3.1, 3.2, 3.3, 3.4, 3.5, 3.7, 3.9 Technology: 4.1, 4.2, 4.3, 4.5, 4.6 Responsibility & Flexibility: 7.3, 7.4 Ethics & Legal Responsibilities: 8.4 Leadership & Teamwork: 9.3, 9.6 CTE Pathway: A4.2, A7.1, A7.2, A7.3, A7.4
B. SAFETY AND ERGONOMICS Review, understand, apply, and demonstrate the	 Identify and explain classroom and workplace first aid and emergency procedures. Discuss, and research the California Occupational Safety and Health Administration (Cal/OSHA) workplace requirements to make informed decisions. 	Career Ready Practice: 1, 2, 4, 5, 6, 7, 8, 10, 11 CTE Anchor: Academics:

		1
(3 hours)	 Discuss how each of the following ensures a safe workplace to include verbal and nonverbal communication: employees' rights as they apply to job safety employees' obligations as they apply to safety safety laws applying to tools and equipment Demonstrate operating a computer safely and in a manner that protects the equipment. Define ergonomics and demonstrate sound ergonomic practices such as: identify causes, effects, and preventive measures for repetitive strain injuries typing technique, posture, and finger placement keyboard and monitor angle ways to hold and move a mouse without gripping it hard or squeezing it list benefits of periodic breaks to stretch and relax variety of stretches involving the wrists, neck, and shoulders organize and sanitize one's workspace Practice personal safety when lifting, bending, or moving equipment and supplies. Define, discuss, and interpret software copyright laws as they pertain to computers. Explain and sign the LAUSD Responsible Use Policy (RUP). Pass the safety test with 100% accuracy. 	1.0 Communications: 2.1, 2.3, 2.5, 2.6 Technology: 4.2 Problem Solving & Critical Thinking: 5.2, 5.4 Health & Safety: 6.2, 6.3, 6.4, 6.5, 6.6, 6.7 Ethics & Legal Responsibilities: 8.2, 8.3, 8.6, 8.7 Technical Knowledge & Skills: 10.1, 10.2 Demonstration & Application: 11.1 CTE Pathway: A7.1, A7.2, A7.4
C. COMPUTER ETHICS AND SECURITY Understand, apply, and evaluate the ethical and security implications with the increased use of computers.	 Define and describe the importance of security in using computers. Define and describe the impact of the following: a. intellectual property b. copyright c. copyright infringement d. privacy e. piracy f. electronic theft g. social networking Cite reasons for protecting computers and their information. 	Career Ready Practice: 1, 2, 4, 5, 7, 8, 9, 11 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5, 2.6 Technology: 4.1, 4.2, 4.3, 4.5 Problem Solving & Critical Thinking:

	4. Identify ways that computer crime is being	5.2, 5.4
	prevented.	Responsibility &
	5. Describe the impact of computer use in the	Flexibility:
	work environment.	7.2
	6. Identify areas of independence and	Ethics & Legal
	dependence provided by computer	Responsibilities:
	technology.	8.2, 8.3, 8.4, 8.6, 8.7
	7. Describe the impact of unsecured computer	Leadership &
	networks with various occupations.	Teamwork:
	8. Form teams to research and present	9.3, 9.7
	examples of computer abuse and crimes in	Technical Knowledge
	business.	& Skills:
	9. Pass a computer ethics and security	10.1, 10.2
	assessment with an 80% score or higher.	
		CTE Pathway:
(2 hours)		A7.1, A7.2
D. COMPUTER HARDWARE	1. Describe the startup and shutdown process.	Career Ready
AND MEDIA STORAGE	 Define and identify the features and functions 	Practice:
	of the following external parts of a computer:	1, 2, 4, 5
Understand and	a. buttons and switches	., _, ., .
evaluate the functions	i. optical drive	CTE Anchor:
of the parts of a	ii. power switch	Academics:
computer.	iii. hard drive activity indicator	1.0
	b. connectors and switches	Communications:
	i. main power switch	2.1, 2.3, 2.5
	ii. USB port	Technology:
	iii. VGA port (video port)	4.2
		Problem Solving &
		Critical Thinking:
	v. HDMI	5.3
	c. input devices	
	i. keyboard (including 10 key) 	Technical Knowledge & Skills:
	ii. mouse	
	iii. scanner	10.1
	iv. webcam	
	v. microphone	CTE Pathway:
	vi. touchpad/screen	A7.1, A7.2, A7.4
	vii. digital pen	

	d. output devices	
	i. monitor	
	ii. printer	
	iii. speakers	
	3. Define and identify the features, functions, and	
	care of the following storage devices:	
	a. hard drive	
	b. USB/flash drive	
	c. cloud	
	d. sim cards	
	4. Describe the function of the Central Processing	
	Unit (CPU).	
	5. Define Graphic User Interface (GUI).	
	6. Describe the start menu.	
	7. Define the following:	
	a. Random Access Memory (RAM)	
	b. Read Only Memory (ROM)	
	8. Define the following:	
	a. bit	
	b. byte	
	c. kilobyte (KB)	
	d. megabyte (MB)	
	e. gigabyte (GB)	
	f. terabyte (TB)	
	g. megahertz (mHz)	
	h. gigahertz (gHz)	
	i. pixel	
	j. megapixel	
	k. various network speeds	
	9. Pass a computer hardware and media storage	
(10 bours)	assessment with an 80% score or higher.	
(10 hours)		
E. COMPUTER SOFTWARE,	1. Define the different software categories:	Career Ready
OPERATING SYSTEMS	a. software	Practice:
AND VIRUS	b. demoware	1, 2, 4, 5
PROTECTION	c. shareware	
	d. open source	CTE Anchor:
	2. Define malware (malicious software).	Academics:

		1
Understand, apply, and	3. Describe the effects of the current types of	1.0
evaluate the elements	malwares:	Communications:
of computer operating	a. virus	2.1, 2.3, 2.5
systems and virus and	b. macro virus	Technology:
spyware protection.	c. worm	4.2
	d. Trojan	Problem Solving &
	e. hybrid	Critical Thinking:
	f. adware and spyware	5.3
	g. dialer	Technical Knowledge
	h. keyloggers	& Skills:
	4. Identify the following pre-emptive measures	10.1
	which protect a computer:	
	a. hardware router/firewalls	CTE Pathway:
	b. software firewalls	A7.1, A7.2, A7.4
	c. anti-virus software	
	d. anti-malware software	
	5. Describe the process of eradicating	
	virus/malware.	
	6. Identify the benefits of purchasing antivirus	
	software.	
	7. List the benefits of scheduling virus checking	
	at specified periods of time.	
	8. State the awareness of penalties imposed on	
	those who send viruses over the web.	
	9. Pass a computer software, operating systems,	
	and virus protection assessment with an 80%	
(4 hours)	score or higher.	
		1
F. WORD PROCESSING	1. Define word processing and basic terminology.	Career Ready
INTRODUCTION	2. Identify, describe, and demonstrate how word	Practice:
	processing software applications are used today.	1, 2, 4, 10
Understand, apply, and	3. Demonstrate starting the word processing	
evaluate the elements	program to open a blank document.	CTE Anchor:
of word processing.	4. Explain the blank document and elements of the	Academics:
	window by defining:	1.0
	a. insertion point	Communications:
	b. status bar (views, zoom, page numbers,	2.1, 2.3, 2.5
	words)	Technology:
	c. scrollbars	

	d. ruler	4.2
	e. title bar (document name, minimize,	Technical Knowledge
	maximize, close buttons)	& Skills:
F	f. tabs	10.1
5.	Explain and demonstrate the use of the elements	Demonstration &
	in a document:	Application:
	a. The Ribbon	11.1
	b. Ribbon Display Options	
	c. Quick Access Toolbar	CTE Pathway:
	d. Mini Toolbar	A7.1, A7.2, A7.4
	e. Scrollbars	A7.1, A7.2, A7.4
	f. Document area	
	g. Document views	
	i. Formatting marks (Show/Hide)	
	j. Undo and redo	
	k. Navigating with the keyboard	
_	I. Link(s) (hyperlink)	
6.	Explain and demonstrate inputting and formatting	
	text.	
7.	Define and demonstrate save vs. save as.	
8.	Save a document using the correct file name to	
	data storage media.	
9.	Demonstrate how to close a document.	
10.	Retrieve information from data storage media.	
11.	Define and edit a document.	
12.	Delete information from a document.	
13.	Insert information into a retrieved document.	
14.	Copy and paste text from one part of a document	
	to another.	
15.	Proofread and correct errors in preparation for	
	printing.	
16.	Form individual and/or groups to describe and	
	demonstrate printing using the print layout group:	
	a. print a presentation	
	b. number of copies	
	c. selection of printer	
	d. printer properties	
	e. printer settings group f. full page slides group	
	g. print one sided or both sides	

(15 hours)	 h. collated/uncollated i. color, gray scale, and black and white 17. Print the document in both portrait and landscape orientations. 18. Pass a word processing introduction assessment with an 80% score or higher. 	
G. FILE MANAGEMENT Understand, apply, and evaluate the elements of file management.	 Define file management. Identify and compare the advantages and disadvantages of single vs. multi-user in an operating system. Describe the following: a. folders b. file names c. extensions and their icons d. views Demonstrate the following: a. setting system date and time b. deleting files c. backing up and restoring the contents of an external hard drive and USB drives Demonstrate the following: a. opening and saving files to/from a particular folder b. searching for files c. creating and naming folders d. navigating to file and folder locations e. creating desktop shortcuts f. deleting and restoring files and folders g. checking properties of drives, folders, and files 	Career Ready Practice: 1, 2, 4, 5, 10 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Problem Solving & Critical Thinking: 5.3 Technical Knowledge & Skills: 10.1 CTE Pathway: A7.1, A7.2. A7.4
(10 hours)	 h. sharing files online 7. Identify the taskbar and demonstrate how to view and switch through windows. 8. Pass a file management assessment with an 80% score or higher. 	

H. THE INTERNET Understand and evaluate the role of the internet, search engines, browsers, and their applications.	 Define and explain Internet Service Provider (ISP) and the general functions. Define the features and functions of the following Internet connections and speed: Digital Subscriber Line (DSL) cable fiber optics satellite wireless carrier Define the function of the following: search engine search keyword Analyze the role of browsers: define browsers general function of browsers identify major browsers in the market today identify options to customize browsers configure browsers to suit personal preferences 	Career Ready Practice: 1, 2, 4, 10 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge & Skills: 10.1 Demonstration & Application: 11.1 CTE Pathway:
	 Demonstrate the following: using keywords to perform a search using multiple keywords interpreting search results finding phone numbers and addresses saving searches for future use using bookmarks and favorites Define the following: phishing blog social network cookies wikis menstrate and practice the use of a search engine. Demonstrate navigating the Internet. 	A7.1, A7.2, A7.4

	 9. Demonstrate Internet searches to access the following: a. social networks b. latest news, weather, and sports c. federal and state government and educational sites 10. Demonstrate making travel reservations over the Internet. 11. Identify online consumer resources. 12. Describe the importance of transaction security. 	
(5 hours)	13. Pass an Internet assessment with an 80% score or higher.	
I. EDITING Understand, and apply how to edit text, paragraphs, and documents.	 Define, demonstrate, and navigate to a previously created document and edit by using: a. status bar b. scroll bar, page up, page down, arrows c. proofreader's marks d. highlighting/selecting e. adding/deleting text, lines, paragraphs f. undo and redo g. copy, paste and cut (clipboard) h. autocorrect/autocomplete i. drag and drop j. backspace/delete key k. spellcheck and grammar l. synonyms and thesaurus m. word count n. right clicking for menu options o. show/hide characters p. find and replace q. bullets and numbering r. outlining s. columns t. split screen u. macros 	Career Ready Practice: 1, 2, 4, 10 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge & Skills: 10.1 Demonstration & Application: 11.1 CTE Pathway: A7.1, A7.2, A7.4
J. FORMATTING	 Define and demonstrate how to format by using: a. Default settings b. fonts and font size 	Career Ready Practice:

Understand and apply	c. font style (size, color, effects)	1, 2, 4, 10
how to format text,	d. merging paragraphs and spacing	
paragraphs, and	e. format painter	CTE Anchor:
documents.	f. Live Preview	Academics:
	g. Print preview	1.0
	h. Backstage view	
	i. Printing options	Communications:
	j. header and footer	2.1, 2.3, 2.5
	k. page numbers I. page layout	Technology:
	m. page break and section break	4.2
	n. tabs and alignment	Technical Knowledge
	o. text wrapping	& Skills:
	p. bold, underline, and italics	10.1
	q. change case	
	r. superscript, subscript, and strikethrough	Demonstration &
	s. clear format	Application:
	t. indents	11.1
	u. line and paragraph spacing	
	v. margins	CTE Pathway:
	2. Format a document for printing.	A7.1, A7.2, A7.4
	3. Pass a formatting assessment with an 80%	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
(6 hours)	score or higher.	
(6 hours)		
K. GRAPHICS, BORDERS,	1. Define and demonstrate the following:	Career Ready
AND SHADING	a. objects	Practice:
	b. clipart	1, 2, 4, 10
Understand and apply	c. pictures	1, 2, 7, 10
how to insert, search,	d. logos	
	e. textbox	CTE Anchor:
and format graphics,	f. borders	CTE Anchor: Academics:
and format graphics, borders, and shading	f. borders g. page borders	
and format graphics,	f. borders g. page borders h. shading	Academics:
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons	Academics: 1.0 Communications:
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons j. shapes	Academics: 1.0 Communications: 2.1, 2.3, 2.5
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons j. shapes k. SmartArt	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology:
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt m. 3D models	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt m. 3D models n. equation and symbols	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2
and format graphics, borders, and shading	 f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt m. 3D models n. equation and symbols o. layout options 	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge
and format graphics, borders, and shading	f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt m. 3D models n. equation and symbols o. layout options p. link/links (hyperlink) button	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge & Skills:
and format graphics, borders, and shading	 f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt m. 3D models n. equation and symbols o. layout options p. link/links (hyperlink) button 	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge & Skills: 10.1 Demonstration &
and format graphics, borders, and shading	 f. borders g. page borders h. shading i. icons j. shapes k. SmartArt l. WordArt m. 3D models n. equation and symbols o. layout options p. link/links (hyperlink) button 4. Demonstrate the following for clip art, objects, and 	Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge & Skills: 10.1

(5 hours)	 c. resizing d. deleting e. cropping f. positioning g. wrapping 5. Demonstrate the following for WordArt: a. formatting b. selecting, sizing, and rotating 6. Demonstrate how to use borders, shading buttons, and the dialog box. 7. Pass a graphics, borders, and shading assessment with an 80% score or higher. 	CTE Pathway: A7.1, A7.2, A7.4
L. THEMES, STYLES, & TEMPLATES Understand and apply the concepts of themes, styles, and templates. (2 hours)	 Define, explain, demonstrate, and insert/delete the following: a. themes b. styles c. templates Pass the themes, styles, and template assessment with an 80% score or higher. 	Career Ready Practice: 1, 2, 4, 10 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Technical Knowledge & Skills: 10.1 Demonstration & Application: 11.1
M. TABLES Understand and apply the concept of tables.	 Define tables. Form teams and demonstrate creating various types of tables: a. add columns and rows b. enter data c. select data d. move or resize handle 	Career Ready Practice: 1, 2, 4, 9, 10 CTE Anchor: Academics:

	 e. merge and split cells f. table styles g. sort h. borders and shading i. table and cell alignment j. gridlines: view/hide k. delete and insert rows and columns l. end of row marker 3. Pass a tables assessment with an 80% score or higher. 	 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.2 Leadership & Teamwork: 9.3 Technical Knowledge & Skills: 10.1 Demonstration & Application: 11.1
(5 hours)		CTE Pathway: A7.1, A7.2, A7.4
N. CITATIONS & REFERENCES Understand and apply the concepts of citations and references in business, academic reports, and templates.	 Define citations and references. Create, demonstrate, research, and compare various business, academic reports, and templates. Form teams and practice applying the following in the reports: a. header/footer b. page numbering c. footnotes and endnotes d. title page e. dot leaders f. bibliography g. table of contents h. citations and references Pass a citations and references assessment with an 80% score or higher. 	Career Ready Practice: 1, 2, 4, 5, 9, 10, 11 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.5 Technology: 4.1, 4.2, 4.3 Problem Solving & Critical Thinking: 5.3 Leadership & Teamwork: 9.3 Technical Knowledge & Skills: 10.1

(3 hours)		Demonstration & Application: 11.1 CTE Pathway: A7.1, A7.2, A7.4
O. MAIL MERGE Understand and apply the concept of mail merge. (8 hours)	 Define and demonstrate mail merge. Create a mail merge operation utilizing the following: a. identify and create a main document b. create and edit a data source c. compare and interpret the information from the main document and data source d. insert merge fields in a main document e. merge to a new document f. address and print mailing labels and envelopes Pass a mail merge assessment with an 80% score or higher. 	Career Ready Practice: 1, 2, 4, 5, 10 CTE Anchor: Academics: 1.0 Communications: 2.1, 2.3, 2.4, 2.5 Technology: 4.2, 4.3 Problem Solving & Critical Thinking: 5.3, 5.4 Technical Knowledge & Skills: 10.1, 10.3 Demonstration & Application: 11.1 CTE Pathway: A7.1, A7.2, A7.4
P. EMPLOYABILITY SKILLS AND RESUME PREPARATION Understand, apply, and evaluate employability and resume preparation skills.	 Understand and define employer requirements for soft skills such as: attitude toward work communication and collaboration critical thinking, problem solving, and decision-making customer service diversity in the workplace 	Career Ready Practice: 1, 2, 3, 4, 5, 7, 8, 9, 10, 11 CTE Anchor: Academics: 1.0 Communications:

	f. flexibility and adaptability	2.1, 2.2, 2.3, 2.4. 2.5, 2.6
	g. interpersonal skills	Career Planning &
	h. leadership and responsibility	Management:
	i. punctuality and attendance	3.1, 3.2, 3.3, 3.4, 3.5, 3.6,
	j. quality of work	3.8, 3.9
	k. respect, cultural and diversity differences	Technology:
	I. teamwork	4.1, 4.2, 4.3, 4.4, 4.5, 4.6
	m. time management	Problem Solving &
	n. trust and ethical behavior	Critical Thinking:
	o. work ethic	5.1, 5.2, 5.4
	2. Develop a career plan that reflects career	Responsibility &
	interests, pathways, and post-secondary options.	Flexibility:
	3. Create/revise a resume, cover letter and/or	7.2, 7.3, 7.4, 7.5, 7.7
	portfolio.	Ethics & Legal
	4. Demonstrate, analyze, research, and review the	Responsibilities:
	role of online job searching platforms and career	8.3, 8.4, 8.5
	websites to make informed decisions.	Leadership &
	5. Understand the importance of assessing social	Teamwork:
	media account content for professionalism.	9.1, 9.2, 9.3, 9.4, 9.6, 9.7
	6. Demonstrate and complete and/or review an	Technical Knowledge
	on-line job application.	& Skills:
	7. Understand and demonstrate interview skills to	10.1, 10.3
	get the job:	Demonstration &
	a. do's and don'ts for job interviews	Application:
	b. how to dress for the job	11.1, 11.2, 11.5
	8. Demonstrate and create sample follow-up letters.	
	9. Understand the importance of the continuous	CTE Pathway:
	upgrading of job skills as it relates to:	A7.1, A7.2, A7.4
	a. certification, licensure, and/or renewal	
	b. professional organizations/events	
(4 hours)	c. industry associations and/or organized labor	

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